

## Testimonials

“The accuracy of the PLM ADVANCED ANALYSIS™ is uncanny. Having processed over 1500, I can honestly say that there has not been one which I have taken exception with.”

I'd like to personally thank you for your assistance in helping me with the interpretation for the PLM results. In career planning, the goal is to ensure that the interests, skills and temperament of the individual match as closely as possible the responsibilities of the targeted position and the culture of the targeted firm. This is obviously not always as simple as it seems. The PLM ADVANCED ANALYSIS™ takes the guesswork out of the analysis. Its most reliable indicator for temperament. I am greatly indebted to PLM and the ADVANCED ANALYSIS™.”

*Victor Apa, Victor Apa & Associates*

“We have been using PLM ADVANCED ANALYSIS™ for over four years. It has proven to be an invaluable tool in selecting candidates. Its accuracy is phenomenal! I recall one situation when the ADVANCED ANALYSIS™ said everything but ‘don't hire.’ Despite the results, we hired the man. He was here a short time before we had to let him go. The appraisal's words “demanding, difficult to satisfy and difficult to live with” came back to haunt us. I would recommend the ADVANCED ANALYSIS™ to anyone involved in the selection process.”

*Jennifer Grams, Manager of Human Resources,  
Adams Rite Manufacturing Co.*

‘We are extremely pleased with the PLM ADVANCED ANALYSIS™. We are consistently amazed at the results it produces. Very often the results confirm what was learned during the interview process. It has helped us in making some tough hiring decisions. We also use the ADVANCED ANALYSIS™ as a basis for counseling new hires... capitalizing on the individual's strengths and establishing goals to deal with the weaknesses.

Lastly and very importantly, we are very satisfied with the service you provide. You are always willing to discuss the results and the recommendation for hiring. Your response is almost always immediate and obviously very helpful.”

*George Heisel, Metro Ambulance & Home Care Service*

“Over the years that we have worked together, you have saved this company hundreds of thousands of dollars, particularly when it comes to hiring talented salespeople.”

*Paul Gordon, J.B. Hanauer & Company, Parispany, NJ*

“We have come to rely on the PLM ADVANCED ANALYSIS™ as an accurate tool for use in selection and training. The information provided has been amazingly on target, as our managers will attest. The potential candidates with whom we have reviewed interpretations and with whom we have worked, have observed the interpretations to be factual and helpful in their development.

Even the most unbelieving members of our management team have come to respect and acknowledge the accuracy and validity of the ADVANCED ANALYSIS™. We're impressed!”

*Sandy Lindeman, Independent Printing*

“The findings were astonishing. In a very short period... an incredibly in-depth profile was established. The profile was able to highlight areas of success and difficulty that long-term follow-up had not been able to grasp. Today, more than ever, employers are very selective in their choice of new employees. Employees seeking long-term or new career paths also need to invest their time, energy and money carefully. This tool would be a major asset for both.”

*M.T.A.C.L. Job Placement Center*

### **Some of our Clients**

Algoma Steel

Bender Shipbuilding

Bonne Bell

Bristol Hotel Group

Carquest Canada Ltd.

Davis & Henderson

Derse Exhibits

Hyatt Hotels of America

J. B. Hanauer & Co.

Loyola University

Neiman Marcus

Reckitt & Colman Canada

Seton Hall University

Siskin Steel

The Topps Company

Victor Apa & Associates